

## Related Services

- Acquisitions / Dispositions
- Commercial Leasing
- Development and Construction
- Environmental Law
- Government Real Estate
- Lending / Distressed Real Estate
- New York Condominium and Cooperatives
- New York Real Estate Tax Certiorari and Appeals
- New York Zoning and Land Use
- Real Estate
- Real Estate Related Businesses
- Tax

## Corporate Real Estate

Our team focuses on real estate and related matters for sophisticated end-users of commercial space, often acting as coordinating counsel to support the management of national real estate portfolios.

Our corporate clients trust us to be their primary outside real estate counsel, realizing the benefits of a long-term strategic relationship with a single legal services provider. These benefits include: increased operational, management and cost efficiencies; enhanced business and industry knowledge and opportunities and risk management; and true synergy with the client's culture, work environment and objectives.

### Areas of Focus

- Acquisitions and Dispositions
- Build-to-Suit Transactions
- Construction
- Corporate Relocations
- Due Diligence Projects to Support M&A
- Employment Matters
- Facilities Management/Operations
- Financing
- Headquarters Transactions
- Leasing
- Outsourcing
- Plant Closings and Reductions
- Sale/Leasebacks
- Sustainability and Environmental Issues
- Site Selection/Incentives

### Experience

- **JetBlue**, an American airline headquartered in New York, in securing incentives and grants from New York City and New York State, including an exclusive arrangement to utilize the "I Love NY" trademark, regarding the relocation of its headquarters to Long Island City.
- **Verizon**, a telecommunications company, in its sale of over \$650

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million in membership interests in a sale-leaseback of real property and office buildings located in Basking Ridge, NJ. Verizon entered into a simultaneous 20-year lease for the property, as tenant.

- **Pfizer**, one of the world's premier biopharmaceutical companies, as primary national counsel for all of its U.S. real estate needs, including a 20 year, 800,000 square foot office lease in the new Hudson Yards tower The Spiral, in New York City. The Spiral will serve as the new global headquarters for Pfizer.
- **Cisco Systems**, the worldwide leader in IT and networking, as one of two real estate counsel, for all real estate needs in the United States, including dispositions, acquisitions, leasing and subleasing, finance, litigation and property management efforts.
- **Chanel, Inc.**, an international retailer, the tenant, in the 200,000 square foot lease in a trophy building in midtown Manhattan. The headquarters lease involved renewing, expanding and modernizing the 30-year-old lease of office space, event rooms and showrooms.