

Related Services

- Corporate Real Estate
- Government Real Estate
- Real Estate
- Real Estate Related Businesses

Commercial Leasing

Our national and local commercial leasing teams are widely known for their broad market perspective and creative problem-solving capabilities, advising both landlords and tenants across a range of industry sectors. Our clients include national and local building owners, investors, asset managers, as well as multi-national companies, associations and educational institutions.

Understanding prevailing market conditions, having excellent relationships with market participants and regularly representing both landlords and tenants provide us with a balanced and business-oriented perspective that enables us to get deals done in an efficient and cost-effective manner. Our experience with construction contracts, architect's agreements and other design professional agreements, as well as with governmental incentive programs, paves the way for us to seamlessly take a landlord or a tenant from term sheet to move-in.

Members of our team are some of the leading commercial leasing lawyers in the country and includes experienced staff lawyers and special counsel whose in-depth leasing experience enables us to finalize transactions with maximum efficiency in a cost-effective manner, while maintaining consistency and excellence in the quality of the work product.

Areas of Focus

- Build-to-Suit
- Data Centers
- Government/GSA
- Ground Leases
- Ground-up Development
- Industrial/Warehouse
- Leasehold Condominiums
- Office
- Retail and Restaurant
- Sale-Leaseback
- Other Specialty

Experience

Tenant representation includes:

- **Pfizer, Inc.** acting as national real estate counsel with all types of real estate transactions including: a **20 year, 800,000 square foot office lease** in the new Hudson Yards tower The Spiral, in New York City. The Spiral will serve as the new global headquarters for Pfizer.
- **Saks and Company** in four simultaneous leases of **400,000 square feet of office space** and **140,000 square feet of retail space** in downtown New York City.
- **Cisco Systems** in all types of real estate, including: a \$157 million sale and leaseback of an **eight-building portion of its headquarters** campus in San Jose, CA; and numerous space leases and amendments across the country.
- **Revlon** in the negotiation of its **multi-floor headquarters** lease at One New York Plaza.

Landlord representation includes:

- **Beacon Capital Partners** in ongoing leasing work including **115,000 square foot, 15-year lease** with MedStar Health for an outpatient surgical center in downtown D.C.; and multiple leases at **601 New Jersey Avenue** in the Capital Hill submarket, including Amazon, Leavitt Partners, One Medical, Summit and AT&T.
- **Minskoff Equities** in its leasing program of approximately **400,000 square feet of office, educational and retail space** at 51 Astor Place, including office tenants such as IBM, CVS and Shake Shack.
- **Columbia Property Trust, Inc.** in ongoing leasing work including two leases with **WeWork** in Washington, D.C. and San Francisco; and numerous other office and retail leases across the country.
- **Skanska USA** including focusing on the initial leasing of ground-up development, including: a **114,000 square foot, 16-year lease** with a leading international law firm in Washington, D.C.; and the leasing of **99 M Street**.