

## Related Services

- Lending / Distressed Real Estate
- Real Estate

## Acquisitions / Dispositions

We guide clients through the nation's largest and most complex real estate deals.

Our national Real Estate team represents clients on real estate acquisitions and dispositions of every type and size, in every major and secondary market in the United States. In the course of advising America's real estate elite, our lawyers have developed the skills necessary to deliver value-added, business-minded legal advice in an effective and efficient way. Considering the demands of today's fast-paced real estate market, we apply our understanding of the market-driven give-and-take in acquisitions and dispositions to our representations, whether transacting on a single asset or a large portfolio.

We have experience managing complex acquisitions. With many billions of dollars of real estate transactions under our belt and a team of over 80 real estate professionals, there is no deal too large or too complex. We regularly steer our clients through a maze of due diligence and legal issues on office, industrial, multifamily, retail and alternative property types, such as hospitality, self-storage and senior living. We routinely manage regulatory concerns, including environmental issues, zoning and land use and CFIUS. Many of our clients enter transactions through joint ventures, TICs and private REITs, and, through our multi-disciplinary approach, we help them establish and maintain successful long-term relationships with their fellow investors.

## Areas of Focus

- Acquisitions and Dispositions
- Condominiums
- Foreign Investment and Sovereign Wealth Funds
- Joint Ventures and Partnerships
- Leasing
- Like-Kind Exchanges
- Preferred Equity
- Real Estate Investment Trusts (REITs)
- Stock/Share Purchases

### Experience

- **1285 Avenue of the Americas, New York, NY: J.P. Morgan**-advised fund in the sale of 1285 Avenue of the Americas, a 42-story, 1.7 million square-foot office building located in Rockefeller Center.
- **Setai Hotel, Miami, FL: Setai Group** in connection with the sale of the Setai Hotel in Miami Beach, FL.
- **Two Independence Square, Washington D.C.: Piedmont Office Realty Trust**, the seller, in the \$360 million disposition of Two Independence Square, a 600,000 square foot commercial property serving as the national headquarters for NASA located in Washington D.C. As the purchasing entity included a consortium of South Korean investors, the parties sought the approval of the CFIUS.
- **The Davenport, Boston, MA: Alony Hetz Properties & Investments Ltd.**, in a joint venture with Oxford Properties, in the \$202 million acquisition of a 232,400 square foot building known as The Davenport in Boston, MA. The Davenport serves as the corporate headquarters for HubSpot, a leading inbound marketing and sales platform.
- **The Blackstone Hotel, Chicago, IL: J.P. Morgan Investment Management, Inc.**-advised fund in the acquisition, financing, redevelopment and \$60 million sale of the Blackstone Hotel, a Marriott Renaissance hotel in Chicago, Illinois.
- **Eight Multifamily Properties, New York: A&E Real Estate Holdings, LLC**, the purchaser, in the \$272 million acquisition of eight multifamily properties in New York City and Yonkers, New York, and simultaneous sale of the Yonkers property at closing.