

Related Services

- Capital Markets / Securities / Debt Finance
- Corporate
- Corporate Counseling
- Family Office
- Financial Restructuring
- Litigation
- Private Equity / Venture Capital
- Private Funds and Asset Management
- Real Estate
- Tax

Mergers, Acquisitions and Joint Ventures

For us, it's not just about getting deals done. It's about the future of your business.

With experience in virtually every type of M&A transaction and structure, we know that the deal at hand is more than just a deal. It's your business's future. And it's hinging on complex business and legal issues that require a multidisciplinary approach. And yet we know too that the world – and your operations – don't get put on hold while the deal comes together.

We approach every transaction with this in mind, whether it's a billion-dollar merger, a high-profile acquisition, or a joint venture. It's why we've developed processes that enable seamless cooperation between lawyers across our extensive team, from our tax, employee benefits and executive compensation, intellectual property, financial restructuring, energy and environmental practices, to our CFIUS and litigation groups – to name just a few.

Our clients include public and private companies of all sizes; some of the world's largest private equity and hedge funds (and their portfolio companies); leading investment banks and other financial institutions; and boards of directors and various special committees. We've done deals in industries as diverse as aerospace and defense, real estate, financial services, FinTech, insurance, education, manufacturing and apparel, as well as a range of different technology transactions.

From start to finish, we've guided these clients through significant add-on acquisitions, leveraged buyouts, auctions, club deals, portfolio company acquisitions and divestitures, tender offers, going private transactions, joint ventures, hostile transactions, and distressed acquisitions, among others.

Our work is comprehensive, creative and always commercially minded. Because for us, it's not just about the deal. It's about the big picture.

Representative Matters

- **Ultimate Software** in its \$11 billion acquisition by an investor group led by Hellman and Friedman. The transaction was the ninth largest leveraged buyout since 2008.
- **Reagan Outdoor Advertising** in the acquisition of Fairway Outdoor's billboard assets in Indianapolis, Indiana, Chattanooga, Tennessee, and Rochester, Minnesota. Reagan acquired nearly 5,300 displays across the three markets, enhancing its position as one of the largest outdoor advertising companies in the United States.
- **Linde AG** on CFIUS and government contracts issues as part of an ongoing sensitive \$75 billion merger with a major U.S. firm. We

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continue to advise on FOCI and security clearance matters relating to divestitures required as a result of antitrust review.

- **CBS Broadcasting, Inc.**, a subsidiary of CBS Corporation, the seller, in the \$750 million sale to Hackman Capital Partners of real property and other assets relating to the television studio production operations in Los Angeles, CA.
- **Atlas Merchant Capital** as co-lead investor in the acquisition of Talcott Resolution, the run-off life insurance and annuity division of The Hartford. The total consideration to The Hartford of \$2.05 billion was comprised of cash, a pre-closing dividend, transferred debt and a 9.7 percent ownership interest in the acquiring company.